

Marlene Green's Highly Recommended Reading & Resource List



Please leave your comments on any of these priceless works at my Blog: www.FromTheDeskofMarleneGreen.com. Read, Enjoy & Take Action Now!

1. All Issues of Millionaire Blueprints Magazine, www.MillionaireBlueprints.com
2. NO B.S. Business Success, Dan Kennedy
3. NO B.S. Wealth Attraction, Dan Kennedy
4. NO B.S. Sales Success, Dan Kennedy
5. NO B.S. Time Management For Entrepreneurs, Dan Kennedy
6. Ultimate Sales Letter, Dan Kennedy
7. Ultimate Marketing Plan, Dan Kennedy
8. How To Make Millions With Your Ideas, Dan Kennedy
9. No B.S. Marketing Letter, Get it at www.GKICNY.com
10. No B.S. Marketing to the Mass Affluent, Get it at www.GKICNY.com
11. Everything created by Dan Kennedy, www.GKICNewYorkWebstore.com
12. Everything by Jim Rohn
13. Truth or Delusion?: Busting Networking's Biggest Myths, Ivan R. Misner
14. Everything by Dr. Ivan Misner
15. How to Master the Art of Selling, Tom Hopkins
16. Everything by Donald Trump
17. Trump-Style Negotiation: Powerful Strategies and Tactics for Mastering Every Deal, George H. Ross
18. You're Hired: How to Succeed in Business and Life from the Winner of The Apprentice, Bill Rancic
19. Frank McKinney's Maverick Approach to Real Estate Success: How You can Go From a \$50,000 Fixer Upper to a \$100 Million Mansion, Frank McKinney (purchase at www.Frank-McKinney.com and support the Caring House Project Foundation)
20. Make It BIG!: 49 Secrets for Building a Life of Extreme Success, Frank McKinney (purchase at www.Frank-McKinney.com and support the Caring House Project Foundation)
21. Building Wealth One House at a Time: Making it Big on Little Deals, John W. Schaub
22. The 4-Hour Workweek: Escape 9-5, Live Anywhere, and Join the New Rich, Timothy Ferriss
23. Think and Grow Rich, Napoleon Hill
24. Law of Success, Napoleon Hill
25. Why Should White Guys Have All the Fun?: How Reginald Lewis Created a Billion-Dollar Business Empire, Reginald F. Lewis
26. Losing My Virginity: How I've Survived, Had Fun, and Made a Fortune Doing Business My Way by Richard Branson
27. Forbes Greatest Business Stories of All Time (Forbes) by Forbes Magazine Staff
28. There's a Customer Born Every Minute: P.T. Barnum's Amazing 10 "Rings of Power" for Creating Fame, Fortune, and a Business Empire Today Guaranteed!, Joe Vitale
29. On Her Own Ground: The Life and Times of Madam C.J. Walker, A'Lelia Bundles
30. Often Wrong, Never in Doubt : Unleash the Business Rebel Within, Donny Deutsch
31. Think and Grow Rich by Dennis Kimbro and Napoleon Hill
32. What Makes the Great Great by Dennis Kimbro
33. Your Best Life Now: 7 Steps to Living at Your Full Potential, Joel Osteen
34. Women & Money: Owning the Power to Control Your Destiny, Suze Orman
35. The 48 Laws of Power, Robert Greene
36. To Be or Not to Be Intimidated?: That is the Question, Robert Ringer
37. Good To Great, Jim Collins

38. The Millionaire Next Door, Tom Stanley
39. Rich Dad Poor Dad, Robert Kiyosaki, (Everything done by Robert Kiyosaki)
40. Masters of Enterprise: Giants of American Business from John Jacob Astor and J.P. Morgan to Bill Gates and Oprah Winfrey, H.W. Brands
41. Zeckendorf: An Autobiography of William Zeckendorf, William Zeckendorf
42. How to Succeed in Business Without Being White: Straight Talk on Making It in America by Earl G. Graves
43. Succeeding Against The Odds, John H. Johnson
44. The Personal Touch: What You Really Need to Succeed in Today's Fast Paced Business World, Terrie Williams
45. Use What You've Got, and Other Business Lessons I Learned from My Mom, Barbara Corcoran
46. Mary Kay: You Can Have It All: Lifetime Wisdom from America's Foremost Woman Entrepreneur by Mary Kay Ash
47. Getting Everything You Can Out of All You've Got: 21 Ways You Can Out-Think, Out-Perform, and Out-Earn the Competition, Jay Abraham
48. The Success Principles(TM): How to Get from Where You Are to Where You Want to Be, Jack Canfield and Janet Switzer
49. You've GOT to Read This Book!: 55 People Tell the Story of the Book That Changed Their Life, Jack Canfield
50. Triggers, Joe Sugarman
51. Passion Profit Power by Marshall Sylver
52. Guerrilla Marketing: Secrets for Making Big Profits from Your Small Business (Guerrilla Marketing), Jay Conrad Levinson, (Everything by Jay Conrad Levinson)
53. Stairway to Success: The Complete Blueprint for Personal and Professional Achievement, Nido R. Qubein, (Everything by Nido Qubein)
54. 101 Ways to Promote Yourself: Tricks Of The Trade For Taking Charge Of Your Own Success, Raleigh Pinsky
55. Getting Things Done, David Allen
56. Reallionaire, Farrah Gray
57. Influence, The Psychology of Persuasion, Robert Cialdini
58. Founders at Work, Jessica Livingston
59. Risk and Grow Rich, Kendra Todd
60. Persuasion: The Art of Getting What You Want, Dave Lakhani
61. How to Persuade People Who Don't Want to be Persuaded: Get What You Want-Every Time!, Joel Bauer
62. Do As I Say, Not As I Do, Carol Frank
63. Entrepreneurial Genius: The Power of Passion by Ph.D., Gene N. Landrum
64. All Books by Gene Landrum
65. The Millionaire Real Estate Investor, Gary Keller
66. Martin Luther King, Jr., on Leadership: Inspiration and Wisdom for Challenging Times, Donald T. Phillips
67. 24 Keys That Bring Complete Success (Fortune Family & Faith) (Fortune Family & Faith), Paul J. Meyer, (All Books by Paul J. Meyer)
68. Achieving Breakthrough Business Success, Martin Howey
69. Success Runs in Our Race: The Complete Guide to Effective Networking in the Black Community, George C. Fraser
70. Jackpot! Harrah's Winning Secrets for Customer Loyalty by Robert L. Shook
71. The Wealth Creators, Roy Smith
72. How to Think Like a CEO, D. A. Benton
73. Selling the Invisible: A Field Guide to Modern Marketing, Harry Beckwith
74. Read Biographies, Autobiographies, and Compilation works of Successful Entrepreneurs
75. Read "Lessons Learned" and "Mistakes Made" books - you will get great insights on what not to do!